

Vacancy: **Chief Operating Officer - COO**

Location: **London or Barcelona**



Our history:

CycleØ, headquartered in London, was founded in 2022 to take immediate action to slow the pace of global warming by capturing methane emissions mainly from the agrifood industry.

As an integrated biomethane supplier, we build, own, and operate small-scale distributed biomethane plants in Europe and beyond. Manufactured by our subsidiary, **FNX**, located in the Spanish Basque country, our modular plant designs are fully tested in-house, making for easy deployment at any production site.

The role:

The COO will be responsible for developing and leading the operations and commercial divisions, and associated P&L of the organisation.

Your key goals will be to build a strong pipeline of projects that the company can develop (reposition), construct and operate as an integrated supplier of biomethane; as well as, developing solid project execution and operation principles that ensure on-time and on-schedule delivery, and safe and effective operations of our plants.

What you will be doing:

Strategy

- Act as a valuable contributor to the company's overall strategy, and lead on the commercial and operations strategy.
- In collaboration with the Senior management team, and Corporate Development in particular, participate in M&A activities from value assessment to post-integration.

Commercial

- Develop an appropriate route to market that maximizes the company's performance across the product offering and geographical areas.
- Lead a successful team of Business Development / Country Managers that will develop opportunities and build long-term sustainable relations with clients (farmers and other biomass producers).
- Lead negotiations for the various off-take agreements for the sale of gas and other products.

Operations

- Lead a multifunctional team of Project Managers and O&M staff.
- Oversee and optimize the construction and day-to-day operations of our international projects.
- Collaborate with the Engineering & Manufacturing team to ensure timely and safe delivery of the product offering, including permitting, purchasing, health & safety and subcontractor management.

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where we take actions with real purpose and impact in mind!**

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Governance

- Develop and implement the appropriate systems, processes, and reporting mechanisms (CRM, operation forecasting, project review, etc.) to ensure all functions are effectively connected and contributing.

Your Talent and Knowledge (that are key for this role):

- Experienced Executive with track record in managing P&L.
- Experience of working in the biogas or industrial/natural gas industries.
- Proven ability of successfully operating and growing business / turnkey projects across European markets (experience in Latin America is a plus).
- Strong leader able to build, motivate, and lead a successful sales and operations team.
- Energetic self-starter with a passion for climate change.
- Trusted relationship builder that is known as a team player.
- Excellent communication and interpersonal skills.
- M&A exposure would be an advantage.
- Fluent in English, and preferably Spanish.

What we offer:

- We operate in a dynamic and challenging environment that promotes autonomy and innovation. We work together as a team, sharing ideas and opinions.
- Our teams are passionate and driven, operating with a strong sense of purpose to “deliver immediate solutions to curb climate change”.
- Our ambitions go hand in hand with opportunities that will challenge and reward our teams.

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