

Vacancy: **Corporate Development Manager**

Location: **London or Barcelona**



The role:

The Corporate Development Manager will work alongside our CEO/Founder and a passionate multiskilled team, in driving the company's organic and inorganic growth.

What you will be doing:

- Identify, assess, and prioritise M&A transactions that best align with our corporate strategy and growth objectives.
- Lead external interactions with deal counterparts, including deal discussions, negotiations, and capability presentations.
- Develop and present to business unit leaders and senior corporate executives, robust high quality business cases for each opportunity, including financial models, projections, and valuations.
- Participate in and lead certain aspects of transaction execution including project management and due diligence.
- Assist and support post-acquisition integration by ensuring that cross-functional teams are all executing on their respective M&A integration plans.

Your Talent and Knowledge (that are key for this role):

- Degree in Engineering, Economics, Finance or similar
- Demonstrable track record in closing end to end deals is key, preferably industrial in nature.
- Ability to build rapport with global multi-cultural teams and partners.
- Excellent communication and negotiation skills.
- Broad financial acumen, including strong foundations in corporate finance principles.
- Strong quantitative and analytic skills. Advanced modelling skills.
- Strong project management skills, and the ability to manage multiple priorities within tight timelines.
- A team player with a passion for the renewable industry.
- Fluent in English and ideally few other European languages, Spanish preferred

What we offer:

- We operate in a dynamic and challenging environment that promotes autonomy and innovation. We work together as a team, sharing ideas and opinions.
- Our teams are passionate and driven, operating with a strong sense of purpose to “deliver immediate solutions to curb climate change”.
- Our ambitions go hand in hand with opportunities that will challenge and reward our teams.

**Join us at CycleØ,
where we take actions with real purpose and impact in mind!**