



# Corporate Development - Senior Manager

## About CycleØ:

Methane is a potent greenhouse gas that has 20 to 80 times the global warming power of CO<sub>2</sub>. CycleØ, was founded in 2022 to take immediate action to slow the pace of global warming by capturing methane emissions mainly from the agriculture and livestock industries. We build own and operate small to medium scale biomethane projects, applying innovative solutions to turn methane emissions into renewable natural gas.

We are headquartered in London, UK, and have a manufacturing subsidiary in the Spanish Basque country. Currently we have 18 projects across Europe and Latin America in different stages of development.

## About the role:

We are looking for a Corporate Development Manager to join our growing team in London. This strategic, fast-paced role will allow you to work alongside a highly experienced CEO/Founder and a passionate multiskilled team, in driving the company's short and long-term growth.

## Key accountabilities:

- Identify, assess and prioritise M&A transactions that best align with our corporate strategy and growth objectives
- Lead external interactions with deal counterparts, including deal discussions, negotiations, and capability presentations
- Develop and present to business unit leaders and senior corporate executives, robust high quality business cases for each opportunity, including financial models, projections and valuations
- Participate in and lead certain aspects of transaction execution including project management and due diligence
- Assist and support post-acquisition integration by ensuring that cross-functional teams are all executing on their respective M&A integration plans.

## Qualifications and attributes that will drive success:

- Degree in Engineering, Economics, Finance or similar
- Experience at a Big4 Corporate Finance / Transaction Services team
- Ability to build rapport with global multi-cultural teams and partners.
- Excellent communication and negotiation skills.
- Demonstrable track record in closing deals, preferably industrial in nature.
- Broad financial acumen, including strong foundations in accounting and corporate finance principles
- Strong quantitative and analytic skills. Advanced modelling skills.
- Strong project management skills with the ability to manage multiple priorities at tight timelines
- A desire to learn about the dynamics and trends of the global renewables industry
- Fluent in English and ideally few other European languages, Spanish preferred



**Join the Team:**

Our teams are passionate, driven, and innovative individuals that operate with a strong sense of purpose to “deliver solutions that contribute towards a global shift in scalable and sustainable energy provision for all”.

If you want to help us reduce GHGs and join a team of like-minded people, get in touch with us via [join@cycle0.com](mailto:join@cycle0.com)